Live Streaming an Open House

Benefits

- If you combine a traditional open house with a live stream of the same event, you get real-world interaction with potential buyers AND interaction with potential buyers online
- Online engagement and feedback (audience "likes" and comments; you get to respond instantly)
- Facebook and Twitter are recognizable social media channels that can get more eyes on the home
- Minimal time investment for potential buyers (no traveling to the home and they can easily contact you for more information)
- You can <u>save the live video to show and</u> share later

Considerations

- Limited in-depth interactions (you're not going to be able to have lengthy conversations with individual online audience members)
- You'll need a mobile device and a good data plan (or wifi if available)
- You'll need a Facebook account and the Facebook app (<u>iPhone</u> or <u>Android</u>) for Facebook Live
- Facebook Live limits live broadcasts to <u>90</u> minutes
- To use Periscope for live broadcasts, you'll need the free Periscope app (<u>iPhone</u> or <u>Android</u>) and you'll want a Twitter account as well
- You will need to promote the open house in advance of the actual event

